



# Scholarship Handbook



The Business School  
for the World®

# INSEAD MBA Scholarships



INSEAD's goal is to recruit the best and brightest to join our school, regardless of their backgrounds or financial situations. There are over 100 types of scholarships available, which apply to both our campuses in Fontainebleau and Singapore.

 €5m+  
Scholarship Funds

 €18,700  
Average Scholarship  
Amount

 100+  
Scholarships

 30%  
Participants with  
Scholarships



# Types of Scholarships

There are three categories of INSEAD scholarships:

## 1. Need-based Scholarships:

Awarded to students who can demonstrate financial need. Applicants must provide accurate financial information by submitting a number of supporting documents.

## 2. Non-need-based Scholarships:

Granted based on academic merit, nationality, gender, professional background, leadership abilities or any combination of these criteria. This includes applications from women, LGBT community, nationals of developing countries, entrepreneurs and professionals from non-business backgrounds such as doctors, lawyers, artists and researchers.

## 3. Spot Scholarships:

Awarded upon admission and without the need for application, these scholarships are given on the spot for exceptional students. Successful candidates will receive notification on this award upon admission to the programme.



## How to Get Started?

### Eligibility Criteria

All scholarships have specific eligibility criteria based on a combination of merit and financial need. Candidates are assessed on the quality of their scholarship essays and the degree to which they meet the eligibility criteria. As a part of the merit criteria, the Committee will consider the academic and professional achievements and merit distinctions received. Please note that admissions essays are not part of the scholarship review process. Company sponsorships are considered as external financial aid. We discourage candidates who are sponsored from applying for INSEAD scholarships. Our scholarship offering is designed primarily for those with fewer resources.

### List of supporting documents for Need-based Scholarships:

- Proof of salary (latest salary slip or a letter from your employer);
- Bank statements for the last three months that will reflect your checking and savings accounts. Online overview is accepted.
- If you have extenuating/exceptional circumstances in the past year (supporting dependents' education, medical care, bankruptcy, etc.), provide relevant documentation.

You will be able to upload the documents as part of the scholarship online application.

## Things to note

- Scholarship applications are available in the first three rounds of admission. Applications are to be submitted at the interview stage of the admissions process.
- There is no access to scholarship applications in Round 4. However, funds are reserved to offer a number of merit scholarship awards upon admission, based on the quality of the MBA application. They do not require an application and if you do not receive notification upon admission, this would mean that you have not been selected.
- We encourage you to limit your applications to a maximum of five scholarships.
- Scholarship awards are deducted from the last instalment of your tuition fees.
- If you are awarded an INSEAD scholarship and you have also received a full tuition external or national award, we will automatically withdraw your INSEAD award which will be reallocated to another deserving candidate in your or a future intake. Partial tuition awards from external sources will be reviewed on a case-by-case basis.

## Candidates on the waitlist

Waitlisted candidates are encouraged to apply for scholarships within the deadlines for each round of admission. Your scholarship applications are reviewed while you are still on the waitlist. Financial aid decisions for waitlisted candidates are communicated upon admission.



“Apply for scholarships where you fit best, explore loan programmes as suggested by INSEAD and consider local options as well.”

**Irina Schneider-Maunoury**  
Senior Associate Director, Financial Aid  
INSEAD Degree Programmes

# INSEAD MBA Scholarships

## INSEAD Abu Dhabi Scholarship for Emirati Nationals

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| Criteria | Award Amount            |
|----------|-------------------------|
| Emiratis | Up to full tuition fees |

## Africa Leadership Fund Scholarship

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| Criteria                         | Award Amount |
|----------------------------------|--------------|
| Africans residing in the region. | € 50,000     |

## Alcatel-Lucent Endowed Scholarship(s) for Asians

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| Criteria  | Award Amount |
|---|--------------|
| Chinese nationals with engineering, high-tech or telecommunication. | € 20,000     |

## INSEAD Aleph Scholarship

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| Criteria                 | Award Amount |
|--------------------------|--------------|
| Israeli of any religion. | € 10,000     |

## Alexis & Anne-Marie Habib Foundation Scholarship

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| Criteria                                | Award Amount |
|---|--------------|
| Lebanese nationals with financial need. | € 25,000     |

\* Click your desired scholarship title to follow the link

## INSEAD Alumni Association (IAA) Endowed Scholarship

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| Criteria                       | Award Amount       |
|--------------------------------|--------------------|
| Diversity with financial need. | €15,000 to €25,000 |

## INSEAD Alumni Fund (IAF) '68 Scholarship for Women

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| Criteria   | Award Amount       |
|--|--------------------|
| Meritorious women candidates demonstrating financial need. | €15,000 to €25,000 |

## INSEAD Alumni Fund (IAF) Diversity Scholarship(s)

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| Criteria  | Award Amount       |
|---|--------------------|
| Preference given to candidates residing in emerging/developing countries. | €10,000 to €18,000 |

## INSEAD Alumni Fund (IAF) Special Profile Scholarship(s)

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| Criteria                            | Award Amount       |
|-------------------------------------|--------------------|
| Diversity (With unique background). | €10,000 to €25,000 |

## INSEAD Alumni of Switzerland Endowed Scholarship for Swiss Candidates

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| Criteria | Award Amount |
|----------|--------------|
| Swiss.   | €20,000      |

## INSEAD Andreas Lehmann MBA'83J Scholarship

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| Criteria                                 | Award Amount |
|--|--------------|
| Talented candidates with financial need. | €20,000      |



“Do your research and apply early. There are many scholarship funding and loan opportunities out there, INSEAD being only one of them.”

**Gian Carlo Dapul**  
Recipient of the  
INSEAD Washington SyCip Scholarship

## INSEAD Andrew Hordern Endowed Scholarship - MBA'91D

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| Criteria                     | Award Amount  |
|------------------------------|---------------|
| Non-traditional backgrounds. | Up to €20,000 |

## INSEAD Andy Burgess Endowed Scholarship for Social Entrepreneurship

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| Criteria                 | Award Amount |
|--------------------------|--------------|
| Social entrepreneurship. | €12,000      |

## INSEAD Annette and Wolfgang Schaefer Scholarship

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| Criteria              | Award Amount       |
|-----------------------|--------------------|
| Belgians and Germans. | €15,000 to €30,000 |

## INSEAD Antonio Borges Endowed Scholarship

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| Criteria                                       | Award Amount |
|--|--------------|
| Outstanding academic achievements and promise. | €15,000      |

## INSEAD Beat Siegrist MBA'88D Scholarship

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| Criteria                                 | Award Amount       |
|--|--------------------|
| Talented candidates with financial need. | €18,000 to €22,000 |

## INSEAD Belgian Alumni and Council Scholarship

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| Criteria  | Award Amount |
|---|--------------|
| Belgians with strong commitment to their country. | €10,000      |

## INSEAD Bischoff Family Endowed Scholarship

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| Criteria                                    | Award Amount |
|---|--------------|
| Southern Africans and/or South-East Asians. | €10,000      |

## INSEAD Canadian Endowed Scholarship

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| Criteria   | Award Amount |
|------------|--------------|
| Canadians. | €10,000      |

\* Click your desired scholarship title to follow the link



## INSEAD Christina Law MBA'91D Endowed Scholarship for Asian Women

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| Criteria     | Award Amount      |
|--------------|-------------------|
| Asian Women. | €8,000 to €12,000 |

## INSEAD Christoph Rubeli MBA'92D Endowed MBA Scholarship

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| Criteria | Award Amount  |
|----------|---------------|
| Merit.   | Up to €20,000 |

## INSEAD Class of MBA'65 Scholarship for Diversity

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| Criteria                       | Award Amount  |
|--------------------------------|---------------|
| Diversity with financial need. | Up to €20,000 |

## INSEAD Daniel and Yvonne Lalonde Scholarship

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| Criteria                                 | Award Amount       |
|--|--------------------|
| Talented candidates with financial need. | €15,000 to €20,000 |

## INSEAD David Suddens MBA'78 Scholarship

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| Criteria                                | Award Amount |
|---|--------------|
| African candidates with financial need. | €20,000      |

## INSEAD Deepak and Sunita Gupta Endowed Scholarship(s)

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| Criteria            | Award Amount  |
|---------------------|---------------|
| Emerging countries. | Up to €25,000 |

## INSEAD Diversity Scholarships

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| Criteria                                     | Award Amount       |
|--|--------------------|
| Diversity of backgrounds and financial need. | €10,000 to €18,000 |

## INSEAD Dr. Samih Darwazah Endowed Scholarship

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| Criteria                     | Award Amount       |
|------------------------------|--------------------|
| Jordanians and Palestinians. | €15,000 to €25,000 |

## INSEAD El Wakil-Lahham Scholarships

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| Criteria  | Award Amount  |
|---|---------------|
| Candidates from Morocco, Algeria, Tunisia, Libya, Egypt, Lebanon, Syria, (Jordan) and Turkey. | Up to €25,000 |

## INSEAD Elof Hansson Endowed Scholarship

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| Criteria | Award Amount       |
|----------|--------------------|
| Swedish. | €15,000 to €25,000 |

## INSEAD Eric Sasson MBA'90D Scholarship

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| Criteria                                   | Award Amount       |
|--|--------------------|
| Meritorious candidates of any nationality. | €15,000 to €25,000 |

## INSEAD Esa Hietala Endowed Scholarship

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| Criteria | Award Amount  |
|----------|---------------|
| Finnish. | up to €20,000 |

## INSEAD Forte Fellowship

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| Criteria | Award Amount      |
|----------|-------------------|
| Women.   | €10,000 to 15,000 |

## INSEAD Greek Friends Scholarship

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| Criteria | Award Amount  |
|----------|---------------|
| Greeks.  | Up to €25,000 |

## INSEAD Greendale Foundation Scholarship

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| Criteria                    | Award Amount |
|-----------------------------|--------------|
| Southern and East Africans. | €35,000      |

## INSEAD Groupe Galeries Lafayette Endowed Scholarship for Women

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| Criteria | Award Amount |
|----------|--------------|
| Women.   | €12,000      |



“Write about yourself and be sincere. Don’t write to suit the scholarship sponsor but rather answer the question being asked as genuinely as possible.”

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### Eunice Ofori

Recipient of the -  
INSEAD Olam International MBA Scholarships  
for Change Catalysts in African Markets

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## INSEAD Helmut Meier Scholarship for Women from Central and Eastern Europe

| Criteria                               | Award Amount |
|--|--------------|
| Women from Central and Eastern Europe. | €13,000      |

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## INSEAD Henriette and Norbert Albin Endowed MBA Scholarship Fund

| Criteria                                    | Award Amount  |
|---|---------------|
| Meritorious candidates with financial need. | Up to €20,000 |

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## INSEAD Heuschmidt Scholarship for Diversity

| Criteria                        | Award Amount |
|---------------------------------|--------------|
| Candidates with financial need. | €10,000      |

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## INSEAD Hinrich Foundation Scholarship

| Criteria                                      | Award Amount |
|---|--------------|
| Candidates interested in international trade. | €30,000      |

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## INSEAD Ian Potter MBA'93D and Family Endowed Asia Scholarship

| Criteria                          | Award Amount     |
|-----------------------------------|------------------|
| Asians (starting on Asia Campus). | €15,000 - 20,000 |

\* Click your desired scholarship title to follow the link

## INSEAD Indeed Endowed Scholarship

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|  |                     |
|--|---------------------|
| <b>Criteria</b>  | <b>Award Amount</b> |
| Entrepreneurial, creative, unconventional MBA backgrounds. | €20,000             |

## INSEAD Italia Endowed Scholarship

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|  |                     |
|--|---------------------|
| <b>Criteria</b>  | <b>Award Amount</b> |
| Italian and Swiss candidates who require financial assistance. | €10,000             |

## INSEAD Jacques Nasser Endowed Leadership Scholarship

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|                           |                     |
|---------------------------|---------------------|
| <b>Criteria</b>           | <b>Award Amount</b> |
| Arabs in the Middle East. | Up to €20,000       |

## INSEAD Jean-François Clin MBA'76 Scholarship

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|                 |                     |
|-----------------|---------------------|
| <b>Criteria</b> | <b>Award Amount</b> |
| Europeans.      | €20,000 to €25,000  |

## INSEAD Jeremy Golding MBA'89J Endowed MBA Scholarship

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|  |                     |
|--|---------------------|
| <b>Criteria</b>                          | <b>Award Amount</b> |
| Talented candidates with financial need. | €10,000             |

## INSEAD Judith Connelly Delouvrier Endowed Scholarship

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|                 |                     |
|-----------------|---------------------|
| <b>Criteria</b> | <b>Award Amount</b> |
| Women.          | €20,000 to €25,000  |

## INSEAD L'Oreal Scholarship

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|   |                     |
|---|---------------------|
| <b>Criteria</b>                           | <b>Award Amount</b> |
| Creative, innovative and entrepreneurial. | €25,000             |

## INSEAD LIFE Foundation Scholarship

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|  |                     |
|--|---------------------|
| <b>Criteria</b>  | <b>Award Amount</b> |
| Lebanese with a strong motivation for a career in finance. | US\$12,000          |

## INSEAD Leonidas and Eirini Los Family Award

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| Criteria | Award Amount  |
|----------|---------------|
| Greeks.  | Up to €15,000 |

## INSEAD Leopoldo del Pino MBA'94D Scholarship

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| Criteria | Award Amount |
|----------|--------------|
| Spanish. | €25,000      |

## INSEAD Loan Assistance Programme

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| Criteria                                   | Award Amount      |
|--|-------------------|
| Careers in social impact after graduation. | €5,000 to €10,000 |

## INSEAD Louis Franck Scholarship(s)

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| Criteria      | Award Amount  |
|---------------|---------------|
| UK nationals. | Up to €15,000 |

## INSEAD Louis and Evelyn Franck Endowed Award for Excellence

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| Criteria                                     | Award Amount |
|--|--------------|
| Brightest and best, no application required. | \$11,000 USD |

## INSEAD Luis Freitas de Oliveira MBA'93D Endowed Scholarship for an Open Europe

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| Criteria   | Award Amount |
|--|--------------|
| First or second generation immigrants from non-European countries. | €10,000      |

## INSEAD MBA'03D Endowed Diversity Scholarship

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| Criteria   | Award Amount |
|------------|--------------|
| Diversity. | €10,000      |

## INSEAD MBA'70 Special Profile Endowed Scholarship

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| Criteria   | Award Amount |
|------------|--------------|
| Diversity. | €15,000      |

## INSEAD MBA'87J Special Profile Endowed Scholarship

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| Criteria   | Award Amount       |
|------------|--------------------|
| Diversity. | €15,000 to €20,000 |

## INSEAD MBA'89D Endowed Scholarship

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| Criteria   | Award Amount  |
|------------|---------------|
| Diversity. | Up to €10,000 |

## INSEAD MBA'91 June Endowed Scholarship

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| Criteria            | Award Amount       |
|---------------------|--------------------|
| Emerging countries. | €15,000 to €20,000 |

## INSEAD MBA'93J Endowed Scholarship

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| Criteria   | Award Amount |
|------------|--------------|
| Diversity. | €15,000      |

## INSEAD MBA Endowed Scholarship for Mauritius

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| Criteria    | Award Amount |
|-------------|--------------|
| Mauritians. | €10,000      |

## INSEAD MBA'89J Glen Jones Endowed Scholarship

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| Criteria   | Award Amount       |
|------------|--------------------|
| Diversity. | €15,000 to €20,000 |

## INSEAD MBA'80 Endowed Scholarship for Europe

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| Criteria                             | Award Amount |
|--------------------------------------|--------------|
| Citizens of EU, EEA and Switzerland. | €10,000      |

## INSEAD MBA'97D Endowed Scholarship in Memory of Sarah, Charles and Friso

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| Criteria        | Award Amount |
|-----------------|--------------|
| Financial need. | €12,000      |

\* Click your desired scholarship title to follow the link

## INSEAD MBA'75 Nelson Mandela Endowed Scholarship

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|                       |                     |
|-----------------------|---------------------|
| <b>Criteria</b>       | <b>Award Amount</b> |
| Sub-Saharan Africans. | €20,000 to €25,000  |

## INSEAD MBA'92J Lynn Busted Excellence Scholarship

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|                 |                     |
|-----------------|---------------------|
| <b>Criteria</b> | <b>Award Amount</b> |
| Financial need. | €10,000             |

## INSEAD Mexico Excellence Scholarship

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|                 |                     |
|-----------------|---------------------|
| <b>Criteria</b> | <b>Award Amount</b> |
| Mexicans.       | €35,000             |

## INSEAD Michael Salomon MBA'89J Endowed Scholarship

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|  |                     |
|--|---------------------|
| <b>Criteria</b>                                    | <b>Award Amount</b> |
| Academic achievements and promise, financial need. | €10,000 to €15,000  |

## INSEAD Michael and Susan Pragnell Endowed Scholarship

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|                                |                     |
|--------------------------------|---------------------|
| <b>Criteria</b>                | <b>Award Amount</b> |
| Diversity with financial need. | €10,000             |

## INSEAD North Africa Scholarship

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|   |                     |
|---|---------------------|
| <b>Criteria</b>                                 | <b>Award Amount</b> |
| North Africans from Algeria, Morocco & Tunisia. | €10,000 to €12,000  |

## INSEAD Norway Scholarship(s)

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|                 |                     |
|-----------------|---------------------|
| <b>Criteria</b> | <b>Award Amount</b> |
| Norwegians.     | €10,000 to €13,000  |

## INSEAD Octapharma Scholarship for Entrepreneurial Talent in the New EU Countries and Russia

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|  |                     |
|--|---------------------|
| <b>Criteria</b>  | <b>Award Amount</b> |
| Entrepreneurial talent from the EU countries and Russia. | €11,000 to €22,000  |

\* Click your desired scholarship title to follow the link

## **INSEAD Orange Endowed Scholarship(s) for Emerging Markets**

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| <b>Criteria</b>     | <b>Award Amount</b> |
|---------------------|---------------------|
| Emerging countries. | €25,000             |

## **INSEAD Padma and Rashmi Shah Social Enterprise Scholarship**

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| <b>Criteria</b>    | <b>Award Amount</b> |
|--------------------|---------------------|
| Social enterprise. | €20,000             |

## **INSEAD Piet and Wina Van Waeyenberge Endowed Scholarship**

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| <b>Criteria</b>                                | <b>Award Amount</b> |
|--|---------------------|
| Female candidates with engineering background. | €13,000             |

## **INSEAD Pot Family Foundation Scholarship Award**

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| <b>Criteria</b>                  | <b>Award Amount</b> |
|----------------------------------|---------------------|
| Africans residing in the region. | Full tuition        |

## **INSEAD RSG Foundation Scholarship for Lebanese**

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| <b>Criteria</b>               | <b>Award Amount</b> |
|-------------------------------|---------------------|
| Lebanese with financial need. | €12,500             |

## **INSEAD Reaching Out LGBT Fellowship**

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| <b>Criteria</b>                           | <b>Award Amount</b> |
|---|---------------------|
| LGBT /ROMBA Foundation community leaders. | €15,000             |

## **INSEAD Renaud Lagesse MBA'93D Scholarship for Southern and East Africa**

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| <b>Criteria</b>             | <b>Award Amount</b> |
|-----------------------------|---------------------|
| Southern and East Africans. | €15,000             |

## **INSEAD Robin Hood Scholarship**

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| <b>Criteria</b> | <b>Award Amount</b> |
|-----------------|---------------------|
| Financial need. | €15,000 to €20,000  |





“When I was writing my essay, I knew INSEAD had my biography on hand so I tried to focus more on my personal life. I wrote about my family, my journey and the things that I value most in my life.”

### Yaesong Jung

Recipient of the  
INSEAD Christina Law MBA '91D Endowed  
Scholarship for Asian Women

### INSEAD Russian Alumni Endowed Scholarship

| Criteria  | Award Amount |
|-----------|--------------|
| Russians. | €10,000      |

### INSEAD Ryoichi Sasakawa Young Leaders Fellowship Fund (Sylff)

| Criteria   | Award Amount  |
|--|---------------|
| Social engagement and social enterprise. September intake only | Up to €40,000 |

### INSEAD Rémy and Verena Best Endowed Scholarship

| Criteria                                    | Award Amount |
|---|--------------|
| Meritorious candidates with financial need. | €40,000      |

### INSEAD Sam Akiwumi MBA'07D Endowed Scholarship

| Criteria  | Award Amount       |
|-----------|--------------------|
| Africans. | €15,000 to €20,000 |

### INSEAD Sam Barnett MBA'97J Scholarship for Resilience

| Criteria   | Award Amount |
|--|--------------|
| Academic achievements and promise, financial need. | €20,000      |

### INSEAD Saïd Foundation Scholarship Fund for Syrian and Palestinian MBA Students

| Criteria                                    | Award Amount |
|---|--------------|
| Candidates of Syrian or Palestinian origin. | €45,000      |

\* Click your desired scholarship title to follow the link

## INSEAD Social Impact Award

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### Criteria

Internships in social impact.  
\* Open only to the December Class.

### Award Amount

€400 per week for 6-8 weeks

## INSEAD Syngenta Endowed Scholarship(s) for Emerging Country Leadership

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### Criteria

Emerging countries.

### Award Amount

€22,500

## INSEAD Theo Vermaelen Scholarship

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### Criteria

Iraqis nationals.

### Award Amount

Up to €40,000

## INSEAD Tomorrow's Leaders Scholarship

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### Criteria

Any nationality with limited financial means.

### Award Amount

€10,000 to €25,000

## INSEAD Washington SyCip Scholarship

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### Criteria

Filipinos.

### Award Amount

Up to full tuition

## INSEAD Weston Scholarship(s)

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### Criteria

Meritorious UK nationals.

### Award Amount

Up to €15,000

## INSEAD Witt Scholarship for South East Asia

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### Criteria

Candidates with financial need from South East Asia (except Singapore).

### Award Amount

€15,000 to €25,000



[Click here](#) to view the latest application calendar

Applications must be complete and submitted by 23:59 CET on the day of deadline. We regret that we cannot accept any scholarship applications after the deadlines. All scholarship applications will be reviewed right after the deadline.

\* Click your desired scholarship title to follow the link



## Submitting Your Application

To access the scholarship application form online, you will first need to register (important: your name should be indicated exactly as on your admission application).

Upon registration, you will receive your personal login ID and password to navigate through the scholarship website. You will first need to answer all the profile questions (personal contact details, educational and professional information). This will serve as a background for all applications. Thereafter, you will have the option to apply for different scholarships.

Throughout the period that the online application is available, you can modify or withdraw your scholarship applications as you please. You can track the status of your application with the help of your scholarship login ID and password. Please note that the scholarship portal is not part of the platform for the admitted candidates and therefore you will need to register for it separately.

[Click here to apply for INSEAD scholarships](#)



# External Scholarships

## **Sainsbury Management Fellowship**

[www.smf.org.uk/](http://www.smf.org.uk/)

The Sainsbury Management Fellows scholarship helps young engineers with leadership qualities to combine business and engineering education to improve the performance of the UK economy.

### Criteria

EU citizens who reside in the UK and have Engineering as their first degree.

### Award Amount

Up to €50,000

## **Global Study Awards**

[www.mastersportal.com/pages/the-global-study-awards/](http://www.mastersportal.com/pages/the-global-study-awards/)

The Global Study Awards recognises studying abroad as a positively life-changing experience for many students, opening their minds to alternative ways both personally and professionally.

### Criteria

Have taken an IELTS test at a British Council centre and received an official Test Report (TRF) issued by the British Council.

### Award Amount

Up to €12,000

## **MBA for Women Foundation**

[www.mbaforwomen.ch/](http://www.mbaforwomen.ch/)

The MBA for Women Foundation is a charitable foundation that provides financial support to young and ambitious women who want to pursue an MBA at a leading business school.

### Criteria

Women



## INSEAD Europe Campus

Boulevard de Constance  
77305 Fontainebleau Cedex, France  
T +33 (0)1 60 72 41 90

## INSEAD Asia Campus

1 Ayer Rajah Avenue  
Singapore 138676  
T +65 6799 5190

## INSEAD Middle East Campus

Al Khatem Tower, Maryah Island  
ADGM Square  
P.O. Box 48049  
Abu Dhabi - UAE  
T +971 2 651 5200

<http://inse.ad/scholarshipbrochure>

